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## Amazon Deals Award Winning

**Peter Van der Linden**

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*EBK: Services Marketing: Integrating Customer Service Across the Firm 4e* Alan Wilson, Valarie Zeithaml, Mary Jo Bitner, Dwayne Gremler, 2020-10-07 Successful businesses recognize that the development of strong customer relationships through quality service and services as well as implementing service strategies for competitive advantage are key to their success. In its fourth European edition *Services Marketing Integrating Customer Focus across the Firm* provides full coverage of the foundations of services marketing placing the distinctive Gaps model at the center of this approach. The new edition draws on the most recent research and using up to date and topical examples the book focuses on the development of customer relationships through service outlining the core concepts and theories in services marketing today. New and updated material in this new edition includes New content related to human resource strategies including coverage of the role of robots and chatbots for delivering customer focused services. New coverage on listening to customers through research big data netnography and monitoring user generated content. Increased technology social media and digital coverage throughout the text including the delivery of services using mobile and digital platforms as well as through the Internet of Things. Brand new examples and case studies added from global and innovative companies including Turkish Airlines, Volvo, EasyJet and McDonalds. Available with McGraw Hill's Connect the well established online learning platform which features our award winning adaptive reading experience as well as resources to help faculty and institutions improve student outcomes and course delivery efficiency.

*Marketing Strategy, 1st Edition* O. C. Ferrell, Michael Hartline, Bryan W. Hochstein, Marc Boivin, 2023-03-13 *Marketing Strategy Theory and Cases Canadian Edition* enables students to think and act like marketers and disruptors in a dynamic and fast paced environment. Current events and examples provided through this text serve as reminders of the necessity for marketers to be proactive and adaptable. Students will learn a systematic process for developing long term customer orientated marketing strategies and plans. This edition provides a truly Canadian perspective including cases that relate to the unique Canadian environment.

*The Adaptation Advantage* Heather E. McGowan, Chris Shipley, 2020-04-09 A guide for individuals and organizations navigating the complex and ambiguous Future of Work. Foreword by New York Times columnist and best selling author Thomas L Friedman. Technology is changing work as we know it. Cultural norms are undergoing tectonic shifts. A global pandemic proves that we are inextricably connected whether we choose to be or not. So much change so quickly is disorienting. It's undermining our sense of identity and challenging our ability to adapt. But where so many see these changes as threatening, Heather McGowan and Chris Shipley see the opportunity to open the flood gates of human potential if we can change the way we think about work and leadership. They have dedicated the last 5 years to understanding how technical, business and cultural shifts affecting the workplace have brought us to this crossroads. The result is a powerful and practical guide to the future of work for leaders and employees. The future can be better but only if we let go of our attachment to our traditional and disappearing ideas about

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