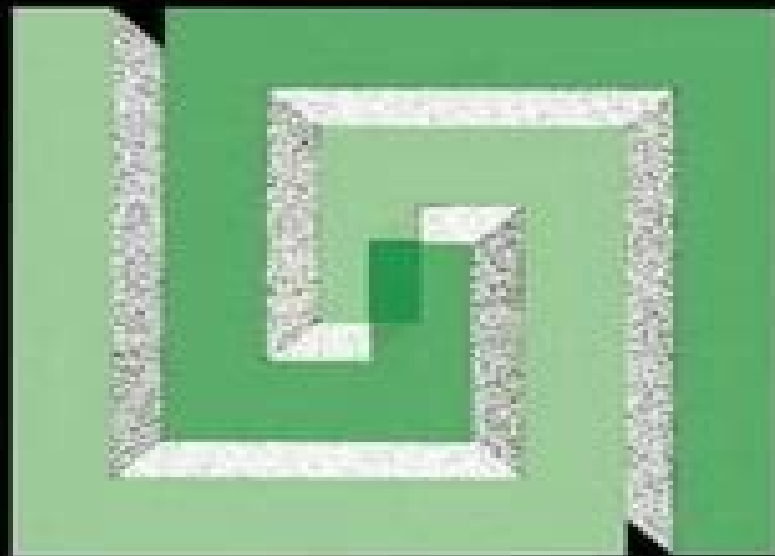


Making Mergers Work

A Guide to Managing
Mergers and Acquisitions

Price Pritchett



Making Mergers Work A Guide To Managing Mergers And Acquisitions

Dennis R. Briscoe, Randall S. Schuler



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numerous consulting firms as they develop new services Divided into six parts the book introduces readers to the consulting industry addressing the major practice areas contexts and implementations of the field Significant updates detail the effect of the economic troubles between 2004 and 2010 and then 2010 and now analyze the market response to consulting in recent years and provide a more thorough understanding of how consulting is applied in the different areas of a business such as operations marketing and finance Introductions written by the editors offer further insight into the themes and learning goals of each section helping readers to recognize the elements of a successful consultation and utilize their new skill set The text concludes with a look at the future of consulting with regards to ethics standards and how strong manager client relationships contribute to financial growth Readers will also learn how the developing field of entrepreneurship creates new economic structures and job opportunities Practitioners consultants clients faculty and students of business and management will learn not only how to consult but also gain the skills needed to adapt to and lead organizational change giving them a competitive edge when they enter the field

International Human Resource Management Dennis R. Briscoe, Randall S. Schuler, 2004 This is an ideal foundation text for anyone studying or working in the International Human Resource Management IHRM arena This text utilizes and incorporates most of what is currently known researched or experienced in the field It features data and examples from academic research international businesses and consulting firms as well as experiences of and interviews with HRM managers in multinational and global firms This book offers both a theoretical and practical treatment of this important and constantly evolving area Thoroughly updated and revised this second edition now includes key terms learning objectives discussion questions and an end of book integrative case It has been designed to lead readers through all of the key topics in a highly engaging and approachable way This book focuses on IHRM within multinational enterprises MNEs and covers topics including MNE and country culture organizational structure strategy and design international joint ventures and cross border mergers and acquisitions labour standards ethics and codes of conduct selection and management of international assignees training and management development compensation and benefits health and safety and crisis management IHRM departments and professionals Uncovering precisely why IHRM is important for success in international business and how IHRM policies and practices function within the multinational enterprise this outstanding textbook provides an essential foundation for an understanding of the theory and practice of IHRM This book is essential reading for all students lecturers and IHRM professionals

The Employee Handbook of New Work Habits for a Radically Changing World Price Pritchett, 1994 This new handbook tells us where we should begin in adjusting our work approach for the next millennium

The Human Side of Mergers and Acquisitions Anthony F. Buono, James L. Bowditch, 1989 This eye opening study based on the authors direct and personal observation of a bank merger has three basic analytical focuses the human issues presented by mergers at both an individual and a cultural level the organizational issues that these human concerns raise and the resulting implications for managing the merger and acquisition process With

keen insight the authors delve into a complex web of reactions The intrigues cultural clashes hostilities and tensions that emerged from this friendly merger are mind boggling The dynamics that characterized the dual nature of the merger run the gamut of human responses to a stressful situation trust and betrayal openness and deception hope and despair support and retaliation all driven by nascent opportunities or restricted options This impressive study has many lessons to teach about the role that human resource considerations should play in any large scale organizational change **Academy of Management**

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multinational and global organizations it covers almost everything that is currently known in the field The approach offers both a theoretical and practical treatment of this important and evolving area relying heavily on the authors varied and international backgrounds Thoroughly updated and revised this third edition includes learning objectives key terms discussion questions and end of chapter vignettes for application of the ideas in the text It is designed to lead readers through all of the key topics in a highly engaging and approachable way The language is very reader friendly and it is global in scope and examples The book focuses on IHRM within multinational enterprises MNEs from throughout the world featuring topics including globalization of business and HRM global strategy and structure global HR planning and forecasting global talent management global training and management development global compensation and benefits global employee performance management new trends in international HRM Uncovering precisely why IHRM is important for success this outstanding textbook provides an essential foundation for an understanding of the theory and practice of IHRM It is essential reading for all students lecturers and IHRM professionals *The Leadership Engine* Noel M. Tichy, Eli B. Cohen, 1998 This rapid read handbook articulates the key concepts of the best selling hardcover *The Leadership Engine Building Leaders at Every Level* by Noel Tichy and Eli Cohen Voted one of the best business books of the year in 1997 by both BusinessWeek and Library Journal it argues for making leadership development an embedded process in the way your organization operates Amazon **Culture Shift** Price Pritchett, 1993 Our rapidly changing world calls for a culture with quicker reflexes More speed Agility and flexibility The future requires a shift to new responses It s time to change the way we handle change **Business Information Desk Reference** Melvyn N. Freed, 1991 A ready reference handbook for finding business information introduces you to information available in almost 1 000 business information sources **Labor Policy and Practice: Personnel management** Bureau of National Affairs (Arlington, Va.), 1953

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