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Planning, Developing, and Marketing Successful Web Sites Jason I. Miletsky, 2002 If you are an E Commerce entrepreneur this is the book that you ll want your technical staff to read before creating your Web Site This book provides future developers and designers information on how to think about creating a successful Web Site In terms of the physical site and its role in the overall success of the dot com business it urges readers to think about their business as a complex program that responds to the needs of the customer who contact it over the Web Broken down into three sections this comprehensive book covers the following areas Planning and Analysis Designing and Developing and Marketing Managing and Marketing a Successful Web Site is for the programmer or developer who is serious about exploring the nature of a successful Web Site *Marketing*, 2000 *Iq Interactive Resources Directory 2001* John D. Cutnell, 2000

Desktop Hosting Bill James, 2003-08-30 The first practical guide to a revolutionary Web based front office technology A bold new Web paradigm in the making desktop hosting empowers virtually anyone to control Web communications from their personal computer The fully automated communication services offered by desktop hosting provide companies with a powerful new tool to help drive sales increase customer satisfaction and guarantee 24 7 availability Written by a principal at one of the major players defining the desktop hosting market this book supplies technical and non technical readers with a practical introduction to an exciting new technology Readers learn how to use desktop hosting tools and get valuable pointers on how to implement an array of desktop hosting solutions CD ROM contains full unrestricted versions of WebClerk and CommerceExpert along with 150 QuickTime training clips *Marketing* Charles W. Lamb, Joseph F. Hair, Carl D. McDaniel, 2004 The new edition of Marketing continues the established tradition of adding value far beyond the expectations of students and instructors Extensive research has been done to ensure this edition provides a comprehensive up to the minute introduction to the field of marketing Key principles are illustrated by hundreds of fresh new examples while the latest concepts and theories are covered in detail with numerous illustrations Organized around the

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