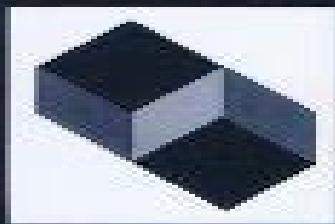


Studying **PSYCHOLOGY**

A Manual for Success



Robert T. Brown

Psychology Of Success Manual

Hannah Kingston

Psychology Of Success Manual:

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Character Is Capital Judy Hilkey,2000-11-09 In late nineteenth century America a new type of book became commonplace in millions of homes across the country Volumes sporting such titles as The Way to Win and Onward to Fame and Fortune promised to show young men how to succeed in life But despite their upbeat titles success manuals offered neither practical business advice nor a simple celebration of the American Dream Instead as Judy Hilkey reveals they presented a dire picture of an uncertain new age portraying life in the newly industrialized nation as a brutal struggle for survival but arguing that adherence to old fashioned virtues enabled any determined man to succeed Hilkey offers a cultural history of success manuals and the industry that produced and marketed them She examines the books appearance iconography and intended audience primarily native born rural and small town men of modest means and education and explores the genre s use of gendered language to equate manhood with success femininity with failure Ultimately argues Hilkey by articulating a worldview that helped legitimate the new social order to those most threatened by it success manuals urged readers to accommodate themselves to the demands of life in the industrial age

[Recording for the Blind & Dyslexic, ... Catalog of Books ,1996](#) **Introducing Psychology of Success** Alison Price,David Price,2011-04-08 An

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[Tupperware](#) Alison J. Clarke,1999 Traces the development of the plasticwares in the 1940s and 50s especially the party plan marketing strategy developed by Brownie Wise

[1600 Business Books Newark Public Library. Business Branch,Newark Public Library,1917](#) **The American Catalogue ,1911** American national trade bibliography

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