

Manipulation consent



Introduction

The main feature is a short video to assist health practitioners in clinical practice by standardising the delivery of pre-manipulative information to patients. The video is available in English and six other-languages.

English



Manipulation Of Consent

Gerald D. Suttles, Mayer N. Zald

Manipulation Of Consent:

The Manipulation of Consent Youssef Cohen, 1989 Youssef Cohen examines the methods elites use to legitimate their subjugation of their subordinates through a case study of Brazil. He successfully blends theoretical exposition conceptually informed historical analysis and a wealth of empirical data. *Manipulation* Robert Noggle, 2025-02-24 Gaslighting, flattery, misdirection, nagging, emotional blackmail, charm, offensives, playing on emotions. These are all examples of ordinary manipulation. Such manipulation is common in everyday life, which is unfortunate since manipulation seems like a bad thing. *Manipulation: Its Nature, Mechanisms, and Moral Status* answers three questions about manipulation: what is it, how does it work, and why is it bad. Addressing the first question requires us to find something that all forms of manipulation have in common but which is not shared by other forms of influence. Robert Noggle argues that the common feature of all forms of ordinary manipulation is that they are mistake inducing. This idea is the basis for the Mistake Account of manipulation, which defines manipulation as a kind of influence that operates by introducing a mistake into the mental states or processes of the person being influenced. To explain how manipulation works, this book explores the psychological levers that manipulators use to get us to make the mistakes that will get us to do what they want. These include various cognitive and decision-making biases, our tendency to choose the lesser good over the greater good when the lesser good is immediately available, and the simple fact that human reason is an imperfect thing. To explain why manipulation seems like a bad thing, Noggle first argues that while manipulation is always presumptively immoral, it can be justified in extreme situations. He then shows that manipulation's presumptive immorality derives from the fact that it involves getting someone to make a mistake and making a mistake is a bad thing. However, the most morally egregious instances of manipulation also have bad effects on well-being and autonomy. This book concludes by applying the Mistake Account to various influences, including priming, conditioning, nudges, advertising, sales, and online influences.

The Factory of Consent Victor Pichard, 2023-08-29 The factory of consent deciphers the techniques of mass manipulation. Have you ever wondered how crowds are manipulated to obtain their consent? How do certain political leaders and companies manage to influence public opinion? In The factory of consent, we explore together the techniques of mass manipulation and their effects on our society. Here is a small selection of what you will discover: Introduction to mass manipulation and consent. Mass manipulation and consent are all around us, but do we really know what they are? This book reveals the aims and stakes of these techniques, the key players involved, and the fascinating history of mass manipulation. Techniques of persuasion and influence. What techniques are used to persuade and influence the masses? Learn about Cialdini's principles of persuasion, propaganda, and manipulation techniques such as repetition, disinformation, and appeals to authority. Also discover the simple exposure effect, normative and informational influence, as well as storytelling and framing techniques. Media and the manipulation of information. How do the media influence our perception of reality? The book looks at media concentration and economic power, fake news, and post-truth.

diversionary and polarisation strategies and the influence of public relations and lobbying Social networks and the dissemination of ideas Social networks have revolutionised the way ideas spread Discover the effect of echo chambers and filter bubbles virality and engagement mechanisms bots and trolls as well as algorithms and the polarisation of opinions You will understand how micro targeting and personalised advertising influence the masses Political marketing and electoral manipulation Are political campaigns free from manipulation Learn about political communication techniques the use of polls and data to influence opinion and examples of successful and controversial campaigns Also learn about managing political image and discourse and gerrymandering and voter suppression techniques Case studies and historical examples Discover fascinating case studies and historical examples such as the propaganda campaigns of totalitarian regimes the influence of the media in wars and conflicts successful political marketing campaigns and the impact of social networks on revolutions and social movements These concrete examples will help you to better understand the scope and impact of mass manipulation in history and the contemporary world Don t let the techniques of mass manipulation dictate your opinions and choices The Factory of Consent gives you the keys to thwarting these techniques and developing critical independent thinking Let s face it this book is essential for anyone who wants to understand what s at stake in the modern world and take informed action So what are you waiting for then to immerse yourself in this fascinating and revealing work By buying La fabrique du consentement you are taking a step towards a better understanding of current issues and protecting your free will in the face of persuasion and influence techniques So are you ready to take up the challenge and take control of your critical mind Don t wait any longer get your hands on this book now

The Manipulation of Consent Youssef Cohen,1989-05-15 The Manipulation of Consent is a major contribution to our knowledge of the mechanisms by which elites instill in the lower classes the beliefs values and attitudes that legitimate their subordinate position in the social order

Youssef Cohen explores the case of Brazil where the working class was relatively quiescent in the face of the authoritarian regime established by force in 1964 Drawing on recent advances in the theory of the state and the study of power relations as well as on modern methods of social inquiry he reveals the techniques of ideological control in the concrete setting of modern Brazilian society The result is an unusually illuminating case study that blends theoretical exposition conceptually informed historical analysis and a wealth of empirical data The Manipulation of Consent makes a substantial addition to the understanding of Brazilian politics the study of power relations and the theory of the state

Fictional Immorality and Immoral Fiction Garry Young,2021-01-15 It is commonplace for fictional content to depict immoral activities the kidnapping of a politician for example or the elaborate theft of a national treasure or perhaps the gruesome proclivities of a sadistic murderer These and similar depictions can be found across a range of media and in varying degrees of detail and realism Fictional Immorality and Immoral Fiction examines potential conditions for transforming fictional immorality into immoral fiction in order to establish what makes a depiction of fictional immorality and or one s engagement with it immoral To

achieve this aim Garry Young analyzes fictional content its meaning one's motivation for engaging with it and the medium in which the fiction is presented such as film literature theatre video games using philosophical inquiry The end result is a systematic examination of fictional immorality which contributes toward debates on the morality of depicting and engaging with fictional immorality as well as the reach of censorship and other forms of prohibition especially when the act depicted is of the kind that would be most egregious if carried out in reality **HOW TO RULE SOMEONE** Sufian saifi ,2025-12-16 How to Rule Someone reveals the psychology behind influence leadership and control in a smart and ethical way This book teaches you how powerful individuals think communicate and position themselves to gain respect and authority without aggression Inside this book you will learn How influence really works in human psychology Ways to lead conversations and situations confidently How body language and words shape control Common manipulation tricks used by others and how to protect yourself How to build silent authority and strong presence **Manipulation Or Consent** Michelle Browne,2007

Toward a Discourse of Consent Gabriel Villaronga,2004-08-30 Focuses on the interaction between American authorities the Popular Democratic Party PPD and its multiple supporters that informed colonial politics in Puerto Rico

The Economics of Meaning in Life Joel Vos,2020-07-25 There is not such a thing as value free economics All economic theories prescribe a unique meaning in life What meanings are hidden in economic theories How can we live a meaningful life despite the meanings that economists and politicians promote The Economics of Meaning in Life offers a unique multidisciplinary study that systematically examines the meanings that are often hidden in economic and political debates This book starts with a brief world history of how people have experienced meaning in different economic systems For example authors on capitalism often have a rational focus on materialistic and self oriented types of meaning in life Subsequently the book describes research showing that many individuals feel taken hostage by this capitalist perspective but simultaneously defend its meanings This is the Capitalist Life Syndrome named after the Stockholm Syndrome where hostages like their hostage takers and develop a psychological alliance with them Similar to the Communist Life Syndrome individuals take over this capitalist approach to meaning even though these syndromes may not be good for their mental health In response to the Capitalist Life Syndrome increasing numbers of people want personal and societal change A review of research discussed in the book shows that increasing numbers of people have started to focus on social and larger types of meaning since the 2007 2008 market crash the meaning oriented economy Many aspects of the economy are transforming from personal job motivation to organisation structures human resource management and production People search for new meaning within outside against and beyond capitalism This meaning oriented trend is the future of economics according to leaders in for example the World Economic Forum This is the first book to integrate systematic empirical studies on meaning in life with economic theory written by a leading researcher on meaning The author makes his insights accessible with examples ranging from conversations with London CEO's and Ugandan orphans to political uprisings in Latin America

environmentalist campaigns and COVID 19 The author defends the human right to a meaningful life and recommends practical meaning oriented steps for political campaigners The Economics of Meaning in Life is for all readers who are interested in the real life world hiding behind the veils of traditional economics and politics This book should be required reading for all students of economics psychology sociology and philosophy Because everyone deserves a meaningful life

Consent International Association for Philosophy of Law and Social Philosophy. American Section,1979 Papers from the sixth conference of Amintaphil 10 12 March 1978 Hampshire College Amherst Massachusetts U S A *The Consent of the Governed* John C. Livingston,Robert G. Thompson,1971 **The Challenge of Social Control** Gerald D. Suttles,Mayer N. Zald,1985 This book explores Morris Janowitz's creative ideas and their application to the study of a wide range of American institutions Janowitz is one of the best known and most prolific sociologists adopting the institutional approach to an understanding of contemporary society In this book his students and colleagues take up many of his seminal ideas and apply them to such institutions as the local community the armed forces the welfare state and crime control *Case on Appeal* ,

Smart Borders, Digital Identity and Big Data Emre Korkmaz,2023-12-08 In recent years UN agencies global tech corporations states and humanitarian NGOs have invested in advanced technologies from smart borders to digital identities to manage migratory movements These are surveillance technologies that have intensified the militarization of borders and became a testing ground for surveillance capitalism This book shows how these technologies reproduce structural inequalities and discriminative policies Korkmaz reveals the way in which they grant extensive powers to states and big tech corporations to control communities Unpacking the effects of surveillance capitalism on vulnerable populations this is a much needed intervention that will be of interest to readers in a range of fields **California. Court of Appeal (2nd Appellate District). Records and Briefs** California (State),, **Morality in Medicine** Richard Warner,1980 **Practical Decision Making in Health Care Ethics** Raymond J. Devettere,1995 Both a thorough resource an ideal course book on medical ethics deeply philosophical eminently pragmatic Choice **The South Western Reporter** ,1925 Includes the decisions of the Supreme Courts of Missouri Arkansas Tennessee and Texas and Court of Appeals of Kentucky Aug Dec 1886 May Aug 1892 Court of Appeals of Texas Aug 1892 Feb 1893 Jan Feb 1928 Courts of Civil and Criminal Appeals of Texas Apr June 1896 Aug Nov 1907 Court of Appeals of Indian Territory May June 1927 Jan Feb 1928 Courts of Appeals of Missouri and Commission of Appeals of Texas **The Engineering of Consent** William Graebner,1987 *Mobilizing Consent* Michael Leigh,1976-09-30

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