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Ultimate Guide Mortgage Rates:

The Complete Guide to Becoming a Successful Mortgage Broker Patricia Hughes,2008 A reliable mortgage broker is in constant demand and never short on business in any economic condition According to the U S Department of Labor the average income of mortgage brokers is 43 210 The mortgage brokering business is one of the fastest growing occupations in America today yet the financial success rate for these new brokers is dismal It is estimated that less than 30 percent of new mortgage brokers ever become financially successful Virtually all mortgage brokers are paid strictly on commission so there is little motivation for the company to help you succeed You need the proper training to be prepared This new book will provide you with a road map to financial success You will learn how NOT to make the big mistakes most new brokers make how to put a loan package together how to find borrowers how and what to charge how to guarantee your fee how to make buyers and sellers happy and how to quickly and easily locate the best deals for your customers Additionally this book provides you with information on licensing and exam fees the expenses of doing business your vehicle and insurance coverage sales techniques simple methods to get hundreds of referrals software programs that make running your business effortless the private mortgage segment the commercial market secrets to using the Internet realtors online tools and ideas mortgage technology tips Internet leads building partnerships and much more We also spent thousands of hours interviewing e mailing and communicating with hundreds of todays most successful mortgage brokers This book is a compilation of their secrets and proven successful ideas If you are interested in learning hundreds of hints tricks and secrets on how to earn a high consistent income as a broker this book is for you Atlantic Publishing is a small independent publishing company based in Ocala Florida Founded over twenty years ago in the company president s garage Atlantic Publishing has grown to become a renowned resource for non fiction books Today over 450 titles are in print covering subjects such as small business healthy living management finance careers and real estate Atlantic Publishing prides itself on producing award winning high quality manuals that give readers up to date pertinent information real world examples and case studies with expert advice Every book has resources contact information and web sites of the products or companies discussed

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in New York City this book is a must Written by Neil Binder co founder and co owner of the Bellmarc Companies one of the largest residential brokers in New York City this book details every essential point you need to know **The Complete Guide to Real Estate Options** Steven D. Fisher, 2007 You are about to learn the true secret of real estate investing real estate options WHO really makes money in Real Estate Realtors sellers appraisers the bank brokers mortgage brokers closing companies attorneys taxing authorities and lastly perhaps you the investor who takes all the risk and does all the work while having to evict tenants and clean up their mess after they e tm ve left But there is a new unique and innovative method of investing in real estate A Real Estate Option gives you control of a piece of real estate without actually purchasing it By having an option on a piece of property you have the exclusive right to buy that property or not A real estate option is simply a contract between the seller and buyer giving you the legal right not obligation to buy the property at a set price for a predetermined time When you find a buyer for the property you cash in your option and deposit a large check Most real estate investment methods require you to sink a lot of your money time and effort into your investments And it is a slow process usually one property at a time often part time Using an option instead of purchasing means you do not have to deal with rental property tenants maintenance and repairs taxes mortgage payments commissions or closing costs In this new book you will learn how to control a vast real estate portfolio without ever buying the property Let the owner keep paying the mortgage dealing with tenants and all of the costs You zero in on the profits Here is an example you locate a duplex worth 400 000 you purchase an option to buy it for 340 000 anytime within the next 120 days On Day 60 you find a buyer who will pay the full 400 000 you activate the option pay the seller 340 000 and pocket 60 000 This is a simplified example but this new book details how to become a highly successful real estate option buyer and it demonstrates step by step how to get started in this highly rewarding investment strategy Atlantic Publishing is a small independent publishing company based in Ocala Florida Founded over twenty years ago in the company president e tm s garage Atlantic Publishing has grown to become a renowned resource for non fiction books Today over 450 titles are in print covering subjects such as small business healthy living management finance careers and real estate Atlantic Publishing prides itself on producing award winning high quality manuals that give readers up to date pertinent information real world examples and case studies with expert advice Every book has resources contact information and web sites of the products or companies discussed **The Complete Guide to Buying a Business** Fred S. Steingold, 2015-07-21 A perfect guide for entrepreneurs Whether you just want an overview of the business buying process or you re ready to acquire an existing business you know you ll need to finance negotiate and structure the deal and protect yourself from unpleasant surprises The Complete Guide to Buying a Business will give you everything you need to know including more than two dozen crucial forms and legal documents to help you do it You ll learn how to find the right business analyze the seller s numbers make sense of the tax issues avoid outstanding liens and liabilities prepare and sign a sales agreement close the deal prevent the seller from competing against you work with lawyers

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