



MANIPULATORY
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Manipulatory Politics

Wayne Le Cheminant, John M. Parrish

Manipulatory Politics:

Manipulatory Politics Robert E. Goodin, 1980-01-01 *Manipulating Democracy* Wayne Le Cheminant, John M. Parrish, 2010-09-22 Manipulation is a source of pervasive anxiety in contemporary American politics. Observers charge that manipulative practices in political advertising, media coverage, and public discourse have helped to produce an increasingly polarized political arena, an uninformed and apathetic electorate, election campaigns that exploit public fears and prejudices, a media that titillates rather than educates, and a policy process that too often focuses on the symbolic rather than substantive. *Manipulating Democracy* offers the first comprehensive dialogue between empirical political scientists and normative theorists on the definition and contemporary practice of democratic manipulation. This impressive array of distinguished scholars—political scientists, philosophers, cognitive psychologists, and communications scholars—collectively draw out the connections between competing definitions of manipulation, the psychology of manipulation, and the political institutions and practices through which manipulation is seen to produce a tightly knit exploration of an issue at the heart of democratic politics.

Across the Lines of Disciplines Frans H. van Eemeren, Rob Grootendorst, J. Anthony Blair, Charles A. Willard, 2011-07-26 No detailed description available for *Across the Lines of Disciplines*

Manipulation Christian Coons, Michael Weber, 2014-07-01 In all groups, from couples to nation states, people influence one another. Much of this influence is benign, for example, giving advice to friends or serving as role models for our children and students. Some forms of influence, however, are clearly morally suspect, such as threats of violence and blackmail. A great deal of attention has been paid to one form of morally suspect influence, namely coercion. Less attention has been paid to what might be a more pervasive form of influence: manipulation. The essays in this volume address this relative imbalance by focusing on manipulation, examining its nature, moral status, and its significance in personal and social life. They address a number of central questions: What counts as manipulation? How is it distinguished from coercion and ordinary rational persuasion? Is it always wrong, or can it sometimes be justified, and if so, when? Is manipulative influence more benign than coercion? Can one manipulate unintentionally? How does being manipulated to act bear on one's moral responsibility for so acting? Given various answers to these questions, what should we think of practices such as advertising and seduction?

The Ethics of Influence Cass R. Sunstein, 2016-08-24 In recent years, nudge units or behavioral insights teams have been created in the United States, the United Kingdom, Germany, and other nations. All over the world, public officials are using the behavioral sciences to protect the environment, promote employment and economic growth, reduce poverty, and increase national security. In this book, Cass R. Sunstein, the eminent legal scholar and best-selling co-author of *Nudge* (2008), breaks new ground with a deep yet highly readable investigation into the ethical issues surrounding nudges, choice architecture, and mandates, addressing such issues as welfare, autonomy, self-government, dignity, manipulation, and the constraints and responsibilities of an ethical state. Complementing the ethical discussion, *The Ethics of Influence: Government in the Age of Behavioral Science*

contains a wealth of new data on people's attitudes towards a broad range of nudges choice architecture and mandates

Thought Manipulation Sapir Handelman, 2009-07-23 This thoroughly intriguing volume explains the many ways our thoughts are manipulated through temptation distraction misdirection and more From politics to sales education romance and parenthood everyone plays wittingly or not the roles of manipulator or manipulated Thought Manipulation The Use and Abuse of Psychological Trickery offers a thorough understanding of the art of manipulation leading readers on a fascinating journey into the gray areas of ethics politics leadership advertising psychotherapy and intimate relationships The book explains how manipulation works exploring morally questionable tricks such as temptation distraction and misdirection and introducing manipulative strategies both simple and sophisticated At the same time the author allows that manipulation is not always a bad thing as any effective change in decision making and human behavior cannot be achieved without employing it to at least a certain degree Manipulation operates in an infinite variety of guises and situations Sapir

Handelman explains how we can resist such effects with a focus on ethics and freedom of choice *Making Constituencies* Lisa Jane Disch, 2021-11-12 Introduction responsiveness in reverse In defense of mobilization From the bedrock norm to the constituency paradox Can the realist remain a democrat Realism for democrats Manipulation How will I know it when I see it And should I worry when I do Debating constructivism and democracy in 1970s France Radical democracy and the value of plurality Conclusion *Democracy and Foreign Policy* Miroslav Nincic, 1992 This study challenges the belief that liberal

democracy is incompatible with an effective foreign policy The author focuses initially on the effect of democratic practices and institutions on the efficacy and wisdom of international dealings Then he examines the pursuit and consequences of American foreign policy objectives on some of the central aspects of US democracy including the balance of power between the executive and legislative branches civil liberties and freedom of speech *Handbook of Political Communication* Dan D. Nimmo, Keith R. Sanders, 1981-12-01 What role does mass communication play in shaping public opinion Why is advertising so effective as a means of political persuasion How have technical advances in communication altered the processes of policy and decision making The massive 28 chapter Handbook of Political Communication addresses these and other questions in this evolving field It is the first book to comprehensively address the origins future potential and findings of the field This book is without pretense a scholarly work and it uses scholarly approaches to the entire field of political communication As Ed McMahon might say EVERYTHING you would ever want to know about political communication is here in this one volume You are right en **Social Theory and Practice**, 2016-04 *Democracy and Rights in Canada* D. J. C. Carmichael, Thomas

C. Pocklington, Greg Pyrcz, 1991 *Environment & Planning*, 2001 **Michigan Law Review**, 1991 *Organizing Political Institutions* Morten Egeberg, Per Lægried, 1999 **Arguing for Basic Income** Philippe van Parijs, 1992 In this book a group of specialists describe the type of society in which unconditional income would be legitimate In doing so they question and clarify some of the central principles of modern political philosophy *The Psychological War* Dmitriï

Antonovich Volkogonov,1986 The Congregationalist and Christian World ,1908 Information Sur Les Sciences Sociales
International Social Science Council,1979 *Minority Government and Majority Rule* Kaare Strom,1983 *Civility* Stephen
Carter,1998-04-10 The author of Reflections of an Affirmative Action Baby and The Culture of Disbelief proves that manners
matter to the future of America Not an exercise in abstract philosophizing this book delivers an agenda for the practical
implementation of civility in contemporary life

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