



# WHAT IS INTERPERSONAL CONFLICT?

# Managing Interpersonal Conflict

**Nancy A. Burrell, Mike Allen, Barbara  
Mae Gayle, Raymond W. Preiss**



## **Managing Interpersonal Conflict:**

*Managing Interpersonal Conflict* William A. Donohue, Robert Kolt, 1992-07 *Managing Interpersonal Conflict* helps readers better understand and ultimately manage their routine interpersonal conflicts. Specifically, the book walks readers through the conflict process from the initial decision of whether or not to confront differences to how to plan the actual confrontation. Donohue deals extensively with the negotiation process and if negotiation proves unsuccessful with third party dispute resolution. The book emphasizes keeping conflicts under control and keeping focused on the issues. The key to managing conflict is to address differences collaboratively so parties can create better solutions and ultimately strengthen their relationships. *Managing Interpersonal Conflict* prepares and encourages the reader to stop avoiding their conflicts and start confronting them. Designed for college and university undergraduates, Donohue's text and the *Interpersonal Communication* series will also interest students and professionals in management studies, sociology, organization studies, and social psychology. They provide a very useful look at a somewhat broader than usual range of conflict issues. Where the decision is to confront it offers useful approaches to allowing face saving and to issue structuring that will allow the conflict in many cases to be readily resolved. The second section provides a useful and easily worked with framework for negotiating and deals most effectively with the use of and responses to the exercise of power in the negotiation context. The book is exceptionally readable and effective in its presentation of approaches to conflict. While it is not a traditional academic text, periodic references to the conflict literature are used to allow the reader to examine the issues presented in more depth. The book will serve as an outstanding text for a training program in conflict management and can also be used by an individual effectively to learn these techniques. **The Alternative Newsletter**

**Managing Interpersonal Conflict** Nancy A. Burrell, Mike Allen, Barbara Mae Gayle, Raymond W. Preiss, 2014-02-05 *Managing Interpersonal Conflict* is a systematic review of conflict research in legal, institutional, and relational contexts. Each chapter represents a summary of the existing quantitative social science research using meta-analysis with contexts ranging from jury selection to peer mediation to homophobia reduction. The contributors provide connections between cutting edge scholarship about abstract theoretical arguments, the needs of instructional and training pedagogy, and practical applications of information. The meta-analysis approach produces a unique informational resource offering answers to key research questions addressing conflict. This volume serves as an invaluable resource for studying conflict, mediation, negotiation, and facilitation in coursework, implementing and planning training programs, designing interventions, creating workshops, and conducting studies of conflict. **Managing Interpersonal Conflict** Pawan Kumar Singh, 1988-01-01 The Theme Of The Present Book Rotates Around Interpersonal Conflict Among Executives And Conflict Management Strategies Adopted Particularly By Subordinates Towards Their Superiors In Fact In An Organization Barring One Or Two Executives Each Executive Has To Play The Roles Of Superior As Well As Of Subordinate The Theme Of The Book Is Useful For Both Roles Some Of The Questions Which The Book Attempts To Resolve Are A How To

Convert Alienated Employees To Problem Solvers B Do Youngsters Have More Zeal To Resolve Interpersonal Conflict By Taking The Bull By Horns Or Do Experience And Age Convert Executives As Fence Sitters In Situation Of Interpersonal Conflict C Does Nature Of Conflict Management Strategies Differ Among Various Departments Viz Production Finance Human Resource Marketing And If So Why D Does Professional Qualification Has Any Impact On Conflict Resolution Style F Do Accomplishers And Happy Go Luckies Differ On Conflict Resolution Style G Whether Temperament Of Superior Has Any Impact On Subordinate S Conflict Resolution Strategy The Book Can Be Useful For Students Of Organisational Behaviour For Teachers And Researchers In The Field Of Managing Interpersonal Conflict And For Executives And Trainers Who Strive For Converting Differences In Opinions Into Opportunities For Organizations *Personal Conflict Management* Amy Janan Johnson, Ioana A. Cionea, Suzanne McCorkle, Melanie J. Reese, 2024-07-03 This third edition bridges the theory behind why conflict occurs with specific skills and tools to transform difficult interpersonal encounters into beneficial constructive exchanges Providing an understanding of the common causes of conflict this edition continues its discussions of causes of conflict what affects how conflict occurs and unfolds and strategies to manage conflict Separate chapters are dedicated to examining conflict in common everyday contexts such as families friendships the workplace or on social media This edition also features updated information and examples further connections between conflict and communication a revised chapter on conflict in close relationships as well as a new chapter on intercultural conflict The book is ideal for introductory conflict and communication courses at the undergraduate or graduate level An instructor manual significantly updated as well is also available online including summaries of the chapters activities a test bank and sample syllabi and assignments Please visit [www.routledge.com/9781032412412](http://www.routledge.com/9781032412412) **Managing Interpersonal Conflict** James P. Ware, Louis B. Barnes, 1978

Managing interpersonal conflict in project teams. Working paper No. 144 Raymond E. Hill, 1977 **Conflict Management** K. Harigopal, 1995 *Managing Interpersonal Communication* Stanley Deetz, Sheryl L. Stevenson, 1986

**Competence in Interpersonal Conflict** William R. Cupach, Daniel J. Canary, Brian H. Spitzberg, 2009-11-06 Extensively updated with expanded and newly added chapters the second edition of *Competence in Interpersonal Conflict* continues to present a conceptual framework for why communication competence is central to conflict management Although no checklist of communication behaviors can guarantee success the authors offer constructive guidelines that provide a basis for grappling with future conflicts in five unique settings intercultural organizational familial mediation and violence in intimate relationships Within any conflict interaction adept communicators embrace the notion that adopting an ethical stance is both desirable and practical Conflict between people is a natural feature of the human condition when people interact and form relationships conflicts inevitably emerge How individuals manage conflict and how they perceive both the opportunities and challenges it provides will define their interpersonal relationships in more ways than any other kind of interaction behavior Collaboration and adaptation are the hallmarks of a competent communicator therefore how partners communicate during

conflict can be more important than the frequency of their disagreements      **Personal Conflict Management** Suzanne McCorkle, Melanie J. Reese, 2017-09-27 Personal Conflict Management 2nd edition details the common causes of conflict showcases the theories that explain why conflict happens presents strategies for managing conflict and invites consideration of the risks of leaving conflict unsettled This book also explores how gender race culture generation power emotional intelligence and trust affect how individuals perceive conflict and choose conflict tactics Detailed attention is given to the role of listening and both competitive and cooperative negotiation tactics Separate chapters explain how to deal with bullies and conflict via social media The volume caps off its investigation of interpersonal conflict with chapters that provide tools to analyze one's conflicts and better choose strategic responses examine the role of anger and apology during conflict explore mediation technique and evaluate how conflict occurs in different situations such as family intimacy work and social media

Managing Interpersonal Conflict at the Worksite Denise R. Thompson, 1996      Managing interpersonal conflict in project teams Raymond Hill, University of Michigan. Graduate School of Business Administration. Division of Research, 1977

**Interpersonal Conflict Resolution** Alan C. Filley, 1975 Types and sources of conflict Methods of conflict resolution and problem solving The language of conflict and problem solving Personal styles of conflict resolution Attitudes and problem solving Organizing for conflict or cooperation Early stages of integrative decision making Later stages of integrative decision making Changing conflict resolution skills and behavior      **Managing Conflict** M. Afzalur Rahim, 1989-01-12 An important contribution to the literature of organizational behavior and communication this volume explores the strategies and issues involved in conflict management The contributors represent a variety of academic disciplines and their treatment of the subject is both comprehensive and multidisciplinary in nature Taking as their focus the premise that certain types and levels of conflict can have positive consequences the authors present an in depth look at the techniques available to manage conflict within organizations and groups between individuals and among nations The volume is divided into five major sections each addressing a particular aspect of conflict management In Part One the contributors look at organization conflict examining issues such as interpersonal conflict on the job the nature of destructive criticism and different styles of handling conflict The second section addresses the critical relationship between communication and conflict with separate chapters devoted to communications theory divorce mediation the role of argumentation in bargaining and bargaining strategies Subsequent sections discuss negotiation and mediation while the final section provides an integrated perspective on conflict management theory and practice Each section begins an introductory essay that sets the following papers in context making this an ideal set of readings for courses in organizational behavior resources management and communications      **Managing Conflict in Organizations** M. Afzalur Rahim, 2023-06-14 Managing Conflict in Organizations introduces the origins forms benefits and consequences of organizational conflict to students and practitioners and teaches how best to manage conflict to achieve productive outcomes Conflict has benefits it may lead to solutions to

problems creativity and innovation In contrast little or no conflict in organizations may lead to stagnation poor decisions and ineffectiveness This book is a vigorous analysis of the rational application of conflict theory in organizations for organizational behavior students as well as practitioners looking to practice constructive conflict management in their work This fifth edition has been thoroughly updated to reflect the latest research in the field and explains the effect that research has on practice with an expanded range of practical examples and cases It covers emergent topics such as Differentials in conflict management styles across generations Technology and its effect on conflict style changes Cross cultural studies and diversity This text is a valuable resource for students instructors and researchers in human resource management and organizational behavior and a practical handbook for practitioners that manage or manage upward their colleagues **How**

**To Manage Conflict in the Organization** Gregg Lee CARTER,2005-10-26 Gain control of tough conflict situations and transform them into a productive force in your organization How to Manage Conflict in the Organization Second Edition equips you with the strategies tactics and insights you need to gain control of tough conflict situations You ll discover how to spot potential interpersonal conflicts and defuse them before they flare up You ll understand how when where and why to apply the five favored conflict resolution approaches and you ll develop the insight and intuition you need to make them work This book will give you the skills to transform conflict into a positive productive force by applying the proven techniques of principled negotiation You will learn how to Transform conflict into a positive productive force Respond to on the job conflicts quickly and effectively Resolve conflicts positively using proven principled negotiation techniques Understand the differences between structural organizational and interpersonal conflict Separate people from issues and focus on interests not positions Get beyond immediate tensions and disagreements to the root causes of any interpersonal conflict Apply five surefire conflict resolution approaches avoiding accommodating compromising forcing and collaborating Adopt best practices for implementing alternative dispute resolution techniques Develop strategies for dealing with conflict resolution in electronic communication Follow guidelines for when to consult with HR about a conflict resolution situation This is an ebook version of the AMA Self Study course If you want to take the course for credit you need to either purchase a hard copy of the course through [amaselfstudy.org](http://amaselfstudy.org) or purchase an online version of the course through [www.flexstudy.com](http://www.flexstudy.com) **Managing**

**Conflict in Organizations** M. Afzalur Rahim,1986 **Managing Conflict** Richard E. Walton,1987 This book presents a framework for diagnosing recurring conflicts and suggests several basic options for controlling or resolving them Included are concepts and methods that are applicable to various types of conflict both interpersonal and inter system Three documented case histories of interpersonal conflict are provided as well as a presentation of an international workshop dialogue *Personal Conflict Management* Suzanne Mccorkle,Melanie Reese,2015-08-27 *Personal Conflict Management* utilizes a modernized theory skill approach to interpersonal conflict placing equal emphasis on the theoretical and practical Supporting the notion that there is not one correct approach to conflict management and utilizing the authors shared

experiences as mediators and organizational facilitators this text demonstrates the value of collaborative models for resolving conflict and the necessity and benefits in understanding competitive approaches Through the inclusion of both competitive and cooperative theories the authors present contrasting perspectives of conflict management Beginning with an introduction to conflict the text examines the major approaches and theories of conflict management Following a discussion of the causes and variables which exist within conflicts the skills necessary for conflict management are analyzed including listening the ability to seek information the importance of understanding personality types and behavior patterns negotiation and conflict assessment The final two sections of the text take the reader beyond the basics exploring the difficulties encountered in conflict management the aftermath to a conflict and conflicts in context applying the theoretical concepts to everyday situations Written in an academic yet reader friendly style this textbook is enjoyable and thought provoking for both students and instructors Case studies examples essay suggestions discussion questions etc support an interactive environment that optimizes learning opportunities Instructors will find these features useful in the development of classroom discussions and assignments while students will benefit from the opportunity to examine their own conflict behavior and enhance their skills in conflict management

**Interpersonal Conflict** Joyce L. Hocker, William W. Wilmot, 1995 An introduction to the theory and practice of conflict management This text first describes the components and dynamics of interpersonal conflict then the various strategies for negotiation bargaining and resolution

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