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David Collis



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Multinational Business Review, 2005

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book deals not just with the theory but also with practice Several real life case studies and examples are discussed in order to compare and contrast the Asian and Western perspectives on global business strategy Readers will therefore gain an enhanced understanding of Asian business and formulation of Asian business strategy The Regional Multinationals Alan M. Rugman,2005-01-06 Although many firms label themselves global very few can back this up with truly global sales and operations In The Regional Multinationals Alan Rugman examines first hand data from multinationals and finds that most multinationals are strongly regional with international operations in their home regions of North America the US or Asia Only a tiny proportion of the world s top 500 companies actually sell the same product and deliver the same services around the world Rugman exposes the facts behind the popular myths of doing business globally explores a variety of regional models and offers an authoritative agenda for future business strategy The Regional Multinationals is the essential resource for all academics and students in International Business Organization and Strategic Management as well as those with an interest in finding out how multinationals really work in practice and how future strategy must respond *Total Global Strategy II* George S. Yip,2003 Written by the subject s leading academic authority this readable text addresses the most challenging task faced by multinational companies how to deal with globalization and the resulting need for globally integrated strategies Chapter topics include understanding global strategy diagnosing industry globalization potential building global market participation designing global products and services locating global activities creating global marketing making global competitive moves regional strategy strategies for companies from emerging economies building the global organization measuring industry drivers and strategy levers and conducting a global strategy analysis For CEOs division heads VP International VP Global Strategy VP Corporate Development Strategy Planning VP International Global Marketing regional and national general managers and consulting firm partners *Global Business Strategy* Robin John,1997 Looks at the key elements in the operation and strategic development of international firms Shows how such firms operate in the changing global environment **Multinational Business** ,1992

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