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# Mastering Strategy The Complete Mba Companion In Strategy

**Dr Gordon Pearson**



## **Mastering Strategy The Complete Mba Companion In Strategy:**

*Mastering Strategy* Said Business School, 2000 Everyone in business is involved in strategy either formulating it or implementing it Using case studies and examples of what leading companies are doing this textbook presents the latest ideas from the world's four top business schools **Financial Times Mastering Strategy**, 2000 Build, Borrow, or Buy Laurence Capron, Will Mitchell, 2012-07-31 How should you grow your organization It's one of the most challenging questions an executive team faces and the wrong answer can break your firm The problem is most firms growth strategies emphasize just one type of growth some focus on organic growth others on M A When these strategies falter the common response is simply to try harder but firms falling into this implementation trap usually end up losing out to a competitor whose approach is more inclusive So where do you start By asking the right questions argue INSEAD's Laurence Capron and coauthor Will Mitchell of the Rotman School of Management at the University of Toronto and Duke University's Fuqua School of Business Drawing on decades of research and teaching Capron and Mitchell find that a firm's aptitude for determining the best resource pathways for growth has a defining impact on its success They've come up with a helpful framework reflecting practices of a variety of successful global organizations to determine which path is best for yours The resource pathways framework is built around three strategic questions BUILD Are your existing internal resources relevant for developing the new resources that you have targeted for growth BORROW Could you obtain the targeted resources via an effective relationship with a resource partner BUY Do you need broad and deep relationships with your resource provider Written for large multinationals and emerging firms alike Build Borrow or Buy will help solve a perennial question and will guide you through change while priming your organization for optimal growth The Rise and Fall of Management Dr Gordon Pearson, 2012-08-28 Insight into today's economic and financial problems comes in this revealing book from an understanding of how and why the practice and the teaching of management has developed as it has Gordon Pearson who has spent equal parts of his long career as a practising manager and a management educator clarifies through rigorous historical review the difficult issues around management with which we struggle today such as why management custom and practice so often lead to contravention of the law Pearson reviews how management became a practice and body of understanding the development of its crucial role in economic progress and then how its corruption came about as a result of malign theory leading to the dominance of the bonus payment culture and short term deal making that plague us today Understanding management's past suggests Pearson will help its improvement for the future Contributing to that understanding this challenging book sheds light on how management might be renewed and on the benign role it could play if freed from the restraints of inappropriate economic theory This book is not just a history or a sociological analysis of management It gives a broad practically informed critical view of the subject that will be welcomed by any reader with a professional or an academic interest in practice theory and context Integrated Performance Management Kurt

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