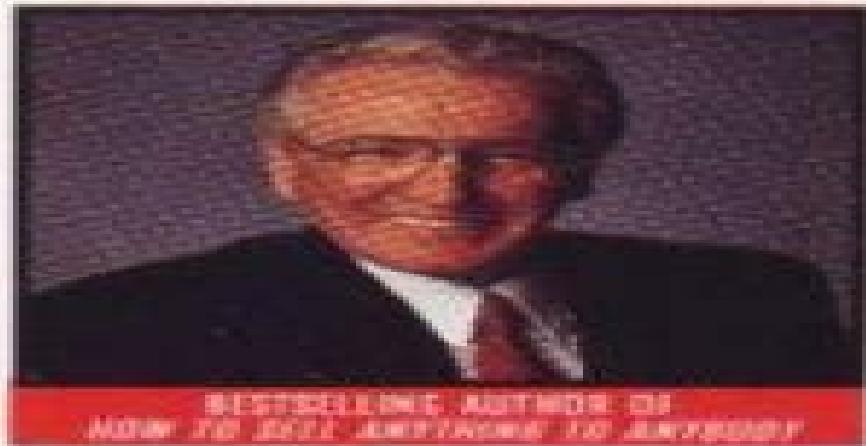


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# MASTERING YOUR WAY TO THE TOP



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*The American Dreams Collection* James R. Bickford, 2002 *Soar to the Top* Shawn Anderson, 2002-12 *Joe Girard's 13 Essential Rules of Selling: How to Be a Top Achiever and Lead a Great Life* Joe Girard, 2012-11-16 The World's Greatest Salesman Reveals the Techniques of His Astounding Success This newest book from sales phenomenon JOE GIRARD The 13 Essential Rules of Selling provides all the ammunition you need to succeed in an economy where budgets are being slashed and decision makers are scared to spend Named the official world's greatest salesman by Guinness World Records Girard covers everything from maintaining a positive attitude and staying organized to dressing appropriately telling the truth and making clients needs and wishes priority one WHY JOE GIRARD IS 1 JUST A FEW RAVES Fantastic The auditorium was jam packed They were sitting in the aisle Inspirational Harvard Business School It takes guts to be an entrepreneur In that quest Joe Girard's riveting book will empower you to become tomorrow's entrepreneurial legend Warren E Avis founder Avis Rent A Car Girard is the consummate salesman Forbes Girard captures the essence of rising to the top in any endeavor Set ambitious goals and visualize success work hard persevere and stick to your principles Mary Kay Ash founder and Chairman Emeritus Mary Kay Cosmetics Inc *Super Brain Power* Jean Stine, 2000 Through proven simple to master exercises readers will learn how to optimize their six innate intelligences to achieve every goal Backed by personal testimonials and telling anecdotes these brain friendly techniques promise amazing immediate benefits *Words on Cassette*, 2002 R R Bowker Publishing, 2002 *American Book Publishing Record*, 1995 *Mastering Your Way to the Top* Joe Girard, 1996-10-01 *Entrepreneur*, 1994-07 *The Publishers Weekly*, 1996 *Tools and Tactics for the Master DayTrader: Battle-Tested Techniques for Day, Swing, and Position Traders* Oliver Velez, Greg Capra, 2000-07-20 Over 30 000 online investors daily flock to pristine.com the top rated Website run by day trading legends Oliver Velez and Greg Capra for up to

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