

Managing the Multinational Subsidiary (International Business)

Etemad, Hamid

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Managing The Multinational Subsidiary

Henrik Fürst



Managing The Multinational Subsidiary:

Managing the Multinational Subsidiary Hamid Etemad, Louise Séguin Dulude, 2018-04-17 This book first published in 1986 is concerned with the changing world environment for multinational business and the relationships between multinational parent companies and their subsidiaries which will be necessary to meet the challenges that are being faced. The study argues that key changes to the environment are the revolution in manufacturing which has permitted cheap production in one location of complicated products for a world market, world product mandating whereby all a company's country subsidiaries produce different product lines for the world market, pressure and incentives from host governments for technology transfer in their favour and for research and development facilities within their territory, the growth of highly efficient international trading and distribution intermediaries and the complications of increased barter trade arising from international debt problems and currency shortages. All this means that the management of multinational subsidiaries has to change. This book reviews the challenges and shows a way forward. *Managing the Multinational Subsidiary* James M. Hulbert, William K. Brandt, 1980 Managing the Multinational Enterprise John Morton Stopford, L.T. Wells, 1972 *The Multinational Subsidiary* N. Hood, 2003-11-03 This book highlights the evolution of the thinking on the multinational subsidiary over a quarter of a century from the early concerns about the branch plant syndrome to very current topics relating to the Multinational Enterprise as a differentiated corporate network and its role in innovation and entrepreneurship. It summarises and evaluates the state of the art in research on the multinational subsidiary with particular reference to managerial and economic development dimensions. The volume presents the articles of Neil Hood written in conjunction with other leading scholars particularly Julian Birkinshaw and Stephen Young along with new contributions. The book will be of major interest to students, researchers and policy makers. **Managing the Multinational Subsidiary in Brazil** William K. Brandt, 1974 *Managing Information Technology in Multinational Corporations* Edward Mozley Roche, 1992

Managing Multinationals in the Middle East Wagdy M. Abdallah, 2000-11-30 This comprehensive analysis discusses how American and non American multinational corporations (MNCs) can plan, manage and control their business activities and invest in four selected Middle East countries: Egypt, Kuwait, Jordan, Saudi Arabia and as a special unique feature a fifth country Israel. Abdallah covers in detail the tax systems and regulations and their effect on business in the Middle East. He looks at the future of the business environment and its effect on accounting in the Middle East during the first decades of the new century and examines the role of different local and international organizations that are helping to make the Middle East an excellent place to do business. Combining the Arab countries with Israel into a single volume and writing in a remarkably clear style, Abdallah offers practical guidelines for Americans and other MNCs, potential international investors, large accounting firms and even Middle East governments themselves. He helps businesses conduct feasibility studies for joint venture startups in the Middle East countries covered, helps MNCs manage their business more effectively and avoid conflicts.

with governments or cultural attitudes offers managers and officers an understanding of Middle East environmental factors that may significantly affect their businesses helps MNCs evaluate the performance of Middle East subsidiary managers helps MNCs develop strategic transfer pricing policies that fit Middle East countries and which go according to accounting systems and practices there as well as in their home countries and goes deeply into the accounting systems and practices of the countries under analysis here and compares them with both U S Generally Accepted Accounting Principles and International Accounting Standards This volume is of special value to corporate executives in or planning to enter the Middle East market graduate students and teachers of international business and accounting and practicing accountants with Middle East clients or who seek to acquire them Managing the Embedded Multinational Mats Forsgren, Ulf Holm, Jan Johanson, 2007-01-01 This monograph is based on an extensive dataset and a very well documented case study Such a wealth of empirical material provides an ideal ground to test theories and enables the authors to elaborate interesting conceptualisations of some specific aspects of the broader network approach particularly concerning the internationalisation of business networks Anna Spadavecchia Business History Combined with recent advances in network analysis the book can be instrumental in advancing our understanding which will not only be useful for research scholars but also provide practical guidance for managers It is full of ideas which seem like deceptively simple black stones that in the hands of a skillful artisan can be turned into dazzling diamonds Charles Dhanaraj Journal of International Business Studies The work by Forsgren et al offers a major contribution in terms of the analytical power of network relationships By shifting to an exchange based perspective they challenge the classical view of organizational power and control but also the sources of organizational capabilities They argue that the distinct capabilities and resources of the organization are developed through relationships and connections Wilhelm Barner Rasmussen Rebecca Piekkari Joanna Scott Kennel and Catherine Welch Academy of Management Perspectives An interesting and insightful book It questions a lot of traditional thinking about international firms and the way they operate Throughout the book the reader is invited to develop a different perspective This perspective might be called a relationships and networks theory of the firm While this may sound familiar the book goes well beyond anything I have seen in the existing literature in terms of conceptualizing relationships and networks and in using this perspective to guide and interpret case study and survey research results William G Egelhoff Fordham University US It is now well accepted in the academic literature that the multinational corporation can be usefully modelled as a network of relationships But it is less well known that the origins of this perspective can be traced back to work done in Uppsala Sweden in the 1970s and 1980s The term business network was first used there and many important ideas around power and influence have also emerged from this research centre In this new book three of the key members of the Uppsala school develop a synthesis of the more recent ideas to come out of their research on networks By focusing on the concept of the embedded multinational they show how the internal networks of the multinational interact with the web of external networks

each subsidiary unit has in its local market This book provides a definitive and compelling point of view of the importance of networking thinking to the study of the multinational corporation It is an important book and it will be widely cited in years to come Julian Birkinshaw London Business School UK Forsgren Holm and Johanson have been among the leaders in developing the idea of the multinational firm as a network that spans different country environments This perspective cautions the easy prescription that a multinational firm can do everything easily if it just has the right organizational form Relationships matter as do the legitimacy of the firm in the context of its foreign investments This book provides rich case insights into these dimensions Bruce Kogut INSEAD France This book expands the business network view on managerial issues in multinational corporations Specifically it scrutinises the importance of a subsidiary's external and internal business network for its strategic and organizational role within the corporation The internationalisation of firms in terms of management issues and headquarters control the influence of subsidiaries on decisions and learning processes within multinational corporations are examined in detail It is argued that

Strategic Management of Multinational Corporations Heidi Vernon Wortzel, Heidi Vernon, Lawrence H. Wortzel, 1985 New management. How are subsidiaries integrated? Henrik Fürst, 2017-03-22 Examination Thesis from the year 2015 in the subject Business economics Business Management Corporate Governance grade 07 University of Southern Denmark language English abstract What are the most important steps for a Headquarter to be successful with a foreign subsidiary Which role do cultural differences play within the integration process of HQ and subsidiary Wal Mart the world's most powerful and largest retailer is intensifying its activities in India After failing with a Joint Venture with an Indian company its subsidiary Best Price Modern Wholesale is now focusing on the Indian wholesale sector instead of the end consumers This topic is of relevance because Multinational Corporations MNC often forget to integrate their subsidiaries especially the foreign subsidiaries The integration is of importance because it generates a successful flow Therefore this report will focus on Wal Mart as the Headquarter and takes a closer look at its acceptance and integration of a foreign market Best Price Modern Wholesale is a subsidiary of Wal Mart and is a perfect case of how a subsidiary integration process can fail and how to manage the failure towards possible success

The Role of the Subsidiary in International Business Marlena Dzikowska, 2019-05-28 Reflecting on the evolving organisation of multinational enterprises MNEs and their growing presence in international business this book focuses on value creation by subsidiaries in transition economies and uses Poland as an example Drawing on internalisation and business network theory the author analyses the role of the subsidiary with the aim of explaining the mechanisms of subsidiary functional specialisation and its operationalisation The book presents an innovative model illustrating the determinants of the functional responsibilities of subsidiaries whilst providing an empirical analysis of foreign subsidiaries in Poland Addressing a vital topic in international business and management studies this Palgrave Pivot will be useful for researchers students and practitioners

Asian Inward and Outward FDI C. Alvstam, H. Dolles, P. Strom, 2015-12-25 Asian

Inward and Outward FDI brings together both works from researchers in international business and economic geography. The book is aimed for both scholars with interest in macro and micro economic impact of new flows of FDI. Global Strategic Management Perspectives Jagdish N. Sheth, Golpira S. Eshghi, 1989. Analysis of Multinational Strategic Management Alan M. Rugman, Alain Verbeke, 2005. Characterized by new analytical insights and methods in the field of international business, this collection of articles by Alan Rugman and Alain Verbeke celebrates their long and productive work together on issues facing top managers of multinational enterprises. Fueled by their belief in the need for better theory in multinational strategic management, the authors have explored a number of different facets in this increasingly important realm. They have organized the work into five sections: the foundations of a new theory of multinational strategic management; a radically new examination of multinational strategic management; national competitiveness, the relatively under-researched but increasingly important issue of environmental strategies of multinational enterprises; and the interactions between multinational strategic management and public policy. This outstanding collection, inspired by the occasion of Alan Rugman's 60th birthday, will be of great interest to scholars and practitioners of international business and management, as well as to economists and lawyers.

On the Foundations of Monopolistic Competition and Economic Geography Buford Curtis Eaton, Richard G. Lipsey, 1997. On the Foundations of Monopolistic Competition and Economic Geography presents important work by B. Curtis Eaton and Richard G. Lipsey on product differentiation, including studies of spatial differentiation and the industrial structures that give rise to this phenomenon. The book opens with an introductory overview essay and explains why the authors reject the neoclassical competitive vision of the economy. The essays included cover issues such as the theory of multinational plant location, product differentiation, monopoly models of value theory, capital with special reference to entry and exit barriers, and entry equilibrium, the existence of pure profit, and the theory of market pre-emption. This volume will be welcomed by academics and researchers interested in the microeconomic issues of competition, monopoly, firm behaviour, and markets.

Multinational Enterprises and Emerging Challenges of the 21st Century John H. Dunning, Caimei Lin, 2007. A cast of prestigious international business scholars explores here the emerging challenges and issues facing multinational enterprises. The book integrates the latest theories, thoughts, and empirical evidence along with several case studies in international business in the 21st century. It is understood that countries view international business in different ways. The contributors reflect this by offering a wide variety of viewpoints and covering an array of issues such as foreign direct investment, internationalization, trust, and leadership, global education, and knowledge transfer. Adding to its value are case studies ranging from American restaurant franchises on the world stage to the influence of the internet on Taiwanese SMEs. The book will be useful to scholars as a research resource, to practitioners as a modern guide, and to students of international business as a comprehensive text.

Management Principles for Finance in the Multinational David B. Zenoff, 1980. *The Theory of Multinational Enterprises* Alan M. Rugman, 1996. Explores different aspects of multinational

enterprises and applies the theory of internationalization to North America Europe and Japan The analysis is related to research on networks and strategic alliances Headquarters and Subsidiaries in Multinational Corporations S. Johnston,2005-07-31 In the global business environment new organizational forms come and go but in today s multinational corporations the headquarters subsidiary link remains the primary channel by which the firm is managed It facilitates strategy control and coordination and smoothes the progress of inter unit product personnel factor and knowledge flows of every kind Using data from CEOs of a large sample of Australian subsidiaries of foreign firms this book brings new insights into the nature of this vital corporate relationship **Multinational Management** David P. Rutenberg,1982

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Managing The Multinational Subsidiary Introduction

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