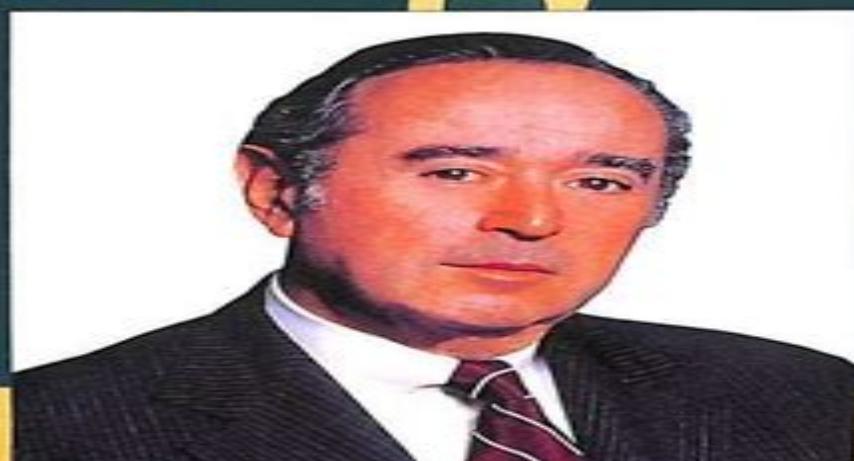


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Charles Dominick,Soheila Lunney,Soheila R. Lunney,2012-01-15 This valuable guide is an entertaining read due to the analogies made to various sports It provides an easy to follow game plan and strategies for procurement and supply management professionals to improve supplier relationships secure measurable cost reductions achieve operational effectiveness and efficiency and positively impact margins and competitiveness for their organizations The authors use real

world scenarios and examples to make the procurement and supply management principles and concepts more relevant and easy to understand They present guidelines techniques and tools for converting a transaction based reactive function into a proactive and powerful strategic contributor and include practical advice on selecting the right and effective organizational design This book offers the guidance needed to take the procurement professionals career and department to the next level It is ideal for self learning training a classroom instruction ***The Other*** Daniela Pierre-Bravo,2022-08-23 2023 Int l Latino Book Award Honorable Mentions This important book focuses on how women of color children of immigrants and other minoritized groups are predisposed to workplace imposter syndrome and charts a path forward for self advocacy and advancement For women of color and children of immigrants who are the the other at work there s a different threshold of belonging that creates a false feeling of inadequacy It can lead to being overwhelmed overworked and overlooked The Other shatters the unspoken expectations for you to stay in your lane and gives you the tools to build unshakable confidence and a career that excels on your own terms Bestselling author and MSNBC reporter Daniela Pierre Bravo spent many years undocumented and in the shadows as an immigrant from Chile working odd jobs to pay her way through school Like many other women of color she became an expert shape shifter in order to chameleon her way around professional environments that felt out of reach When Daniela became a DACA recipient she finally felt that she d made it rising through the ranks in her career But she quickly realized that no matter how much success she achieved she always felt she had to prove her worth as the other In The Other Daniela shares her journey and those of other women to help you recognize your power in the workplace outside of the white gaze She drives you to reshape the way you think about career advancement without losing your sense of identity and helps you see how to use your differences as an advantage Smart revealing and loaded with practical steps The Other is a framework for how to effectively advocate for yourself become your biggest believer claim the spaces in your career that are rightfully yours

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