

# Online Certificate Program in Entrepreneurship & New Venture Creation



# New Venture Creation Entrepreneurship In The 1990s

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## New Venture Creation Entrepreneurship In The 1990s:

New Venture Creation Jeffry A. Timmons,1990      *Instructor's Manual to Accompany New Venture Creation* Jeffry A. Timmons,1990-01-01      New Venture Creation Jeffry A. Timmons,Stephen Spinelli,2004      **Journal of Small Business and Entrepreneurship** ,1985      **A Psychological Typology of Successful Entrepreneurs** John Miner,1997-11-20 Can psychological factors effectively predict entrepreneurial performance Drawing upon studies of over 700 entrepreneurial subjects in 10 different samples Miner settles the issue yes they can He identifies four kinds of people who are capable of achieving entrepreneurial success but notes that to actually achieve success they must follow a career route that fits their personalities Miner s new book is thus a detailed scholarly report on an extensive 20 year research program that focuses on psychological predictors of entrepreneurial activity and success and a carefully devised solidly grounded theory to explain why his observations are true He also discusses the implications for personal career development entrepreneur selection entrepreneurship development programs the assessment of entrepreneurial talent and related topics crucial not only to entrepreneurs and would be entrepreneurs themselves but to their various stakeholders including those with investments in them Part I of the book reviews the typologies used in the entrepreneurship literature and the various opinions on the value of psychological factors in predicting entrepreneurial success It then sets forth the four way psychological typology underpinning Miner s research and the various theoretical extensions of that typology This section of the book closes with a chapter presenting case examples of the various types and the ways they can achieve or fail to achieve success Part II deals with measurement and design considerations and with the two primary research tests of the theory a seven year predictive study of established entrepreneurs and a six year predictive study of graduate business students enrolled in entrepreneurship classes Part III reports on three studies dealing with women entrepreneurs in contrast to men It also describes an extensive six year predictive study of high technology entrepreneurs and international research dealing with entrepreneurs in Italy Israel Sweden and post communist Poland Part IV considers ways the typology may be used to create entrepreneurship development programs and describes a comprehensive regional development effort extending over seven years Particular attention is given to methods of assessing entrepreneurial talent in existing as well as in prospective entrepreneurs not only to help select them but also to aid in the investment decision The book closes with predictions for the future for entrepreneurial practice and for entrepreneurship theory and research      Understanding the Entrepreneurial Mind Alan L. Carsrud,Malin Brännback,2009-07-30 Interest in the functioning of the human mind can certainly be traced to Plato and Aristotle who often dealt with issues of perceptions and motivations While the Greeks may have contemplated the human condition the modern study of the human mind can be traced back to Sigmund Freud 1900 and the psychoanalytic movement He began the exploration of both conscious and unconscious factors that propelled humans to engage in a variety of behaviors While Freud s focus may have been on repressed sexuality our focus in this volume lies elsewhere We are

concerned herein with the expression of the cognitions motivations passions intentions perceptions and emotions associated with entrepreneurial behaviors. We are attempting in this volume to expand on the work of why entrepreneurs think differently from other people. Baron 1998 2004 During the decade of the 1990s the field of entrepreneurship research seemingly abandoned the study of the entrepreneur. This was the result of earlier research not being able to demonstrate some unique entrepreneurial personality trait or characteristic. Brockhaus and Horwitz 1986 It was both a naive and simplistic search for the holy grail of what made entrepreneurs the way they are. However many of the researchers in this volume have never given up the belief that a better understanding of the mind of the entrepreneur would give us a better understanding of the processes that lead to the creation of new ventures.

**The SAGE Handbook of Small Business and Entrepreneurship**

Robert Blackburn, Dirk De Clercq, Jarna Heinonen, 2017-12-14 The SAGE Handbook of Small Business and Entrepreneurship offers state of the art chapters on all aspects of this rapidly evolving discipline. Original contributions from the best international scholars map the development of Entrepreneurship as an academic field, explore its key current debates and research methods and also consider its future directions. Part One The People and the Entrepreneurial Processes, Part Two Entrepreneurship and Small Business Management and Organization, Part Three Entrepreneurial Milieu, Part Four Researching Small Business Entrepreneurship. This handbook will be the leading reference book for Entrepreneurship academics and researchers as well as those from other associated disciplines including business and management, psychology, marketing, sociology and anthropology.

**Journal of Small Business and Entrepreneurship**, 1993

*Business Information Sources* Lorna M. Daniells, 1993 This is the reference work that librarians and business people have been waiting for. Lorna Daniells's updated guide to selected business books and reference sources. Completely revised with the best and most recent information available, this edition contains several new sections covering such topics as competitive intelligence, economic and financial measures and health care marketing. Handbooks, bibliographies, indexes and abstracts, online databases, dictionaries, directories, statistical sources and periodicals are also included. Speedy access to up to date information is essential in the competitive computerized business world. This classic guide will be indispensable to anyone doing business research today.

**New Business Ventures and the Entrepreneur**

Howard H. Stevenson, 1999 This text, a combination of Harvard Cases and text, examines the entrepreneurial process from the initial idea through business operations to harvest. It provides the knowledge and skills required for students pursuing careers as entrepreneurs as well as valuable ideas for those in a more structured business setting. Most importantly, it takes a close look at the process of identifying and pursuing opportunity, which has become increasingly important in restoring the competitive position of many U.S. industries in a global marketplace.

*Leadership Behaviour of Start-up Founder-CEOs* Mathias Schubert, 2017-02-14 Master's Thesis from the year 2016 in the subject Business economics, Business Management, Corporate Governance, grade Distinction, Durham University, Durham University Business School course Management, Entrepreneurship, language English

abstract Scholars only recently recognised the fact that new entrepreneurial ventures i e start ups cannot be created and grown without the leadership of founders who initially formulate the vision and strategy of their organisations set particular goals and motivate and manage the efforts of their employees Present research has mainly focused on quantitatively relating specific types of leadership behaviours to positive or negative new venture performance outcomes while neglecting to understand how the new venture context influences the initial choices of entrepreneurs to lead in a certain way To close this research gap this study examined the leadership behaviour of start up founder CEOs and the reasons for the practised styles through qualitative research Transcripts of semi structured interviews with 17 entrepreneurs who obtain the CEO Chief Executive Officer position in their start ups were analysed using narrative interpretation The study was conducted over a period of three months and sought to identify the participants leadership behaviour by asking them specific indirect and direct questions that would reveal patterns of their leadership behaviour The entrepreneurs leadership behaviour was then examined across the dimensions of vertical and shared leadership before identifying transactional transformational as well as empowering and directive behaviours With the findings of this study it is hoped that scholars students as well as professionals can gain a better understanding of leadership practices in start ups and why shared and empowering leadership behaviours are predominant For future research the results of this study highlight the importance of qualitatively examining entrepreneurs leadership behaviour as well as further investigating the relationship between the new venture context and the demonstrated leadership behaviours      Journal of Business Venturing ,2002      **New Venture Creation**

Jeffry A. Timmons,1998      **Entrepreneurial New Ventures** Joel Corman,Robert N. Lussier,2001 This flexible and practical hands on text teaches students in business planning how to develop and write effective business plans Business planning software is packaged with the text and was developed by the authors to integrate completely with the text The text is brief enough to be covered in one quarter or semester and is designed to appeal to students with little or no business background Students gain a solid understanding of how to develop a successful business plan Using the business planning software students finish the course with a successful business plan to take with them      Harvard Business School Core Collection

Baker Library,1993      *Public Management and Sustainable Development in Nigeria* Robert Dibie,2018-02-06 This title was first published in 2003 How was public policy and economic development in Nigeria affected under the period of military control between 1966 and 1999 What is the nature and scale of change that Nigeria will have to undergo in order to achieve its current development goals Initially providing a history of Nigeria along with a framework for understanding the nature scope and magnitude of the military and public management problems within the country this timely and rewarding book addresses both of these questions It analyzes the institutions that make and implement public policy in the Nigerian political arena and examines the route that Nigeria could take in order to enhance its public management capacities Although the specific focus is on Nigeria the mode of analysis used is transferable to a wide variety of developing nations The book will

foster an understanding among scholars development planners military officers and policy makers of the tasks and challenges facing Nigeria and many sub Saharan African nations in the twenty first century **Entrepreneurship** Norris F. Krueger,2002 This new collection provides a much needed retrospective view of the key academic work published in this area The papers here highlight the importance of studying entrepreneurship from a wide range of perspectives including research that derives from economics history sociology psychology and from different business disciplinary bases such as marketing finance and strategy The overall focus in this set is on entrepreneurial activity rather than specifically small or family owned business and favours research articles over those that deal purely with practice **Transnational Entrepreneurship**

**Entrepreneurship in South East Asia** Kazuko Yokoyama,Sarah Louisa Birchley,2019-08-30 This open access book brings together narratives of inbound and outbound expatriate entrepreneurship in Japan to provide a comprehensive overview of international entrepreneurship in the region Through in depth interviews with expatriate entrepreneurs policymakers and additional stakeholders it provides the reader with a solid understanding of the current landscape of international entrepreneurship as it relates to Japan and the challenges for policymakers The topics addressed in this book include definitions of expatriate entrepreneurship entrepreneurship policy development and implementation concepts of mindset cultural brokerage community and identity as they relate to Japanese self initiated expatriate entrepreneurs working in South East Asia and to non Japanese self initiated expatriate entrepreneurs working in Japan Additionally the book provides an overview of issues connected to regional development and economic growth in Asia Illustrated through carefully chosen cases from Japan Myanmar Thailand Cambodia Vietnam and Indonesia and developed by connecting these cases to policy and interdisciplinary studies this book is highly recommended to scholars policymakers and practitioners who seek an in depth and up to date integrated overview of the field of expatriate entrepreneurship in Asia **Educating Entrepreneurs in Modernising Economies** Peter Rosa,Michael G. Scott,Heinz Klandt,1996 Exploring the role of entrepreneur in the process of economic development and social change this study examines the links to employment and wealth creation poverty alleviation and raising living standards It also assesses the problems of promoting entrepreneurship education

*Proceedings of the ... Annual Hawaii International Conference on System Sciences : [HICSS]. 28. [Held in Wailea, Hawaii on January 3 - 6, 1995]. - Vol. 3. Information Systems - Decision Support and Knowledge-Based Systems* Bruce D. Shriver,Jay F. Nunamaker,Hesham El-Rewini,Ralph H. Sprague,1995 *Proceedings Parallel Computing*

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