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Kimberly Sarmiento

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the group These particular people always possess characteristics that a group of people could rally around in order to reach their goals Even in the animal kingdom wild animals will gather around a dominant animal to lead them For example a pride of lions has one king lion that leads the pack and ensures every lion is properly fed and protected Because the male lion will fight to the death for the top spot this ensures the king is the strongest and therefore the most able to protect and hunt food for his pride or group Of course in today s civilized world we don t exactly have to fight to the death to lead a group of people But in a manner of speaking any potential leader does have to fight or compete to obtain a leadership position Instead of proving strength and power the candidate will have to display how and why they re the most suitable for the position Instead of physically lunging at an opponent the candidate will constantly have to demonstrate professional motivational and social skills a cut above the rest This book will help you to develop all the attributes that define a great leader and will help you discover how to use those qualities to bring your career and personal life to new heights

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Resources in Education ,1984 The Complete Guide to Coaching at Work Perry Zeus,Suzanne Skiffington,2000 Coaching has taken on a permanent role as a way of improving individual performance within an organization This book is for people interested in becoming coaches within an organization and those already practicing It explains the skill and competencies required to be an outstanding coach at work The book clearly defines and explains the nature of coaching and how it works outlining the different theories and models to present a balanced objective perspective of the subject The authors show that coaching is an on going dialogue a collaboration between two individuals that encourages learning development and work performance improvement in the pursuit of skill development goals It can be adopted at any level in the workplace educational institution sporting arena or personal life The authors reveal what personal qualities are necessary in order to be a successful coach They discuss coaching and communication skills and show you how to set strategic goals and develop an action plan The book also analyzes the contribution of coaching to the processes of change and learning explaining the different styles of learning the importance of establishing a learning culture within an organization and the degree of self exploration necessary for the individual to achieve sustained behavioral change The authors also consider in greater detail three specific coaching areas coaching in call centers sales coaching and career coaching and explain the differences from other related occupations that are often associated with coaching such as consulting mentoring training and counseling and how all of them work together

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