



New Home Sales

Bill Webb Mirm

New Home Sales:

New Home Sales Dave Stone,1982 **Sweet Success in New Home Sales** Bill Webb Mirm,2006 Webb shares his secrets of success in this book so readers can win big in real estate Sweet Success in New Home Sales provides the most powerful techniques ever devised for selling more homes and making more money while enjoying ones professional life

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Homes and You Rosemary A. Carruthers,2004-01-14 THIS BOOK IS INTENDED AS A GUIDE FOR THOSE INDIVIDUALS CONSIDERING A POSITION AS A SALES AGENT IN THE NEW HOME INDUSTRY IT OFFERS ADVICE AND DIRECTION FOR MAKING THE NECESSARY CONTACTS TO GET STARTED AND PROVIDES ORGANIZATIONAL ASSISTANCE AND CONSTRUCTIVE IDEAS AN OUTLINE FOR HANDLING AN ESCROW FROM SALES INCEPTION TO CLOSING IS PRESENTED OVERALL IT OFFERS A STEP BY STEP APPROACH TOWARD THE GOAL OF BECOMING A SUCCESSFUL

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